

FAIRHOPE YACHT CLUB
BOARD OF GOVERNORS MEETING
February 4, 2019

Board Members present: Kevin Northrop, Randy Fitz-Wainright, John Clarkson, Dan Herzog, Mignon Bishop, and Tony Lowery.

Absent: Johnny Roberts.

Ex-officio Members Present: Commodore Chris Dabney.

Others: Treasurer Kay Roberson and Secretary Joe McIntosh.

Visitors: Scott Hartwell, Pat Colvin, and Michael Upchurch.

BOG Meeting Minutes:

The meeting was called to order by BOG chair Kevin Northrop at 7:00 pm.

The minutes from the January 2019 meeting were passed out to the board. A motion was made to accept the minutes as written. The motion was carried.

Business done via email: (since last regular meeting)

It was noted that a resolution was made via email prior to this meeting to approve the expenditure of monies to add the member portal features to our website.

This motion was confirmed at this time by Randy Fitz-Wainwright and seconded by Mignon Bishop.

Guest Speakers: none

Committee Reports:

Harbor Committee: Ellis Ollinger

Ellis Ollinger spoke regarding the on-going channel dredging project. Ellis reported the following:

- A mandatory pre-bid meeting was held by the city to discuss the scope of the project
- The project bid request was modified to add the area from the jetty to boat launch, and a time to complete was set at 60 days
- The BOG should expect that a bid will be awarded in approximately 2 weeks, with a mid-march start date
- Randy, speaking for John Adams, reported that the work on the large hoist should be complete by tomorrow. The work on the piers could be finished by the end of the week.

Food and Beverage Manager's Report: Jacob Merritt

Jacob reported the following:

- He is working with Carolyn on the budget
- One of the convection ovens is not working, and the other is giving problems. Jacob has a quote for a new oven; and the price of \$4200 was within budget. A motion was made by Randy to purchase, seconded by Tony. The motion was approved.

Commodore's Report: Commodore Chris Dabney reported on the following:

- Currently we do not have a contract for pool cleaning. He has obtained a quote from "Splash Pools" which will provide 7 day a week service.
- The current wooden fence around the pool area is rotten and needs replacement. Chris has obtained a quote from Colonial fence for an aluminum fence for \$27,386. A motion was made by Randy, seconded by Mignon to replace the fence. The motion carried.
- Chris has also obtained a quote from the company that provided our automatic parking lot gate system, to provide a card based locking system for the pool gate. Discussion followed on the need for such.
- Chris also reported that he is looking for information as to how to stabilize the pool, particularly at the shallow end.
- Chris also had several quotes from local HVAC companies to provide for A/C and heating units in the restrooms below the club. The board reviewed the quotes for equipment, installation and maintenance, and decided to accept the bid from Baldwin Heating and Air. The quoted price was \$5200. A motion was made by Tony, seconded by Randy to approve this project. The motion carried.

Chris and Randy proposed that a policy be developed that would give the Fleet Captain authority to make usage decisions regarding the club boats. Discussion followed with no decision made at this time.

Treasurer's Report:

Treasurer Carolyn gave the financial report for the month ending December 2018. Carolyn noted that entrance fees receipts were above budget however a number of expenses were also above what was budgeted. The capital account is now fully funded as per the by-laws. Sales in the restaurant were above budget but costs continue to be higher than budgeted. Sales in the lounge were flat, although meeting budget. Carolyn distributed the budget document for 2019 and noted that it should be reviewed and approved by the March BOG meeting.

Old Business:

New Business:

For the Good of the Club: Nothing.

With no further business, the meeting was adjourned.

Submitted, Joe McIntosh, Secretary